



DRAFT AGENDA

**3rd ELMAR All-Partner Meeting
Klaipeda/ LT, 15-16 November 2018**

Venue: KLAIPEDA UNIVERSITY
MARINE RESEARCH INSTITUTE
Universiteto al. 17, 92294 Klaipeda, Lithuania

Status of the draft: 11 Oct. 2018

Wednesday, 14 November 2018: Arrival of participants & networking

Time	Topic	Responsible
	<i>Individual travelling to Klaipeda</i>	<i>Participants</i>
Informal get-together & networking		
20:00	<i>Informal get-together at restaurant: Friedrich's Arcade (Friedrich's Passage), Tiltų str. 26a, Klaipėda, http://www.pasazas.lt/en/ (self-paying)</i>	All

Day 1: Thursday, 15 November 2018

Time	Topic	Responsible
Registration, Welcome & Introduction		
09:00	Registration & Coffee	All
09:15	Welcome by host & LP Introduction to agenda	<i>NN, Klaipeda University Romy Sommer, WFG, GA-MA</i>
Current Project Status		
09:30	Presentation of current project status, <ul style="list-style-type: none"> • What was planned? • What has been achieved so far? • What is pending? 	<i>Björn Gabler, GA-MA</i>
	Q & A / discussions / conclusions	Plenary

Time	Topic	Responsible
WP 5/ WP 2 ELMAR Online Portal / Project Website		
10:00	Introducing the ELMAR Online Portal – Structure, functionalities, purposes of the diff. sections, etc.	<i>Filip Gruszczynski, PSC</i>
	Discussion on structure, functionalities, maintenance, task division	Plenary
	Q & A / conclusions	Plenary
11:00	<i>Coffee Break</i>	
WP 3 & 4: Sales & Supplier Market Analyses / Potential analyses on trends & innovative technologies		
11:15	Baseline study on main target groups, use cases & customer expectations - state of the art <ul style="list-style-type: none"> • Term of Reference, current status, proposed methodology, schedule 	<i>Romy Sommer, WFG NN (external expert)</i>
11:30	Sales & supplier market analyses for Germany <ul style="list-style-type: none"> • Term of Reference, current status, proposed methodology, schedule 	<i>Romy Sommer, WFG NN (external expert)</i>
11:45	In depth analysis on sustainable autonomous water mobility system <ul style="list-style-type: none"> • Term of Reference, current status, proposed methodology, schedule 	<i>Leszek Wolski, EI</i>
12:00	<i>Lunch Break</i>	
13:00	Moderated discussion / group work on scope, purposes, goals and target groups of the further studies, a.o.: <ul style="list-style-type: none"> • Sales & supplier market study Poland • Sales & supplier market study Baltic States • Sales & supplier market study Scandinavia • International supplier market analyses focusing on specific segments, e.g.: <ul style="list-style-type: none"> ○ Leisure boats / yachts ○ Small pax vessels ○ Small ferries (double end) ○ Ro Pax Ferries...further tbd. • Further in depth analyses on trends & innovative technologies <ul style="list-style-type: none"> ○ Sustainable autonomous water mobility system ○ Hydrogen propulsion for ships ○ Electric propulsions technology development in charter boats...further tbd. 	Moderation: <i>Jens Masuch & Björn Gabler, GA-MA</i> All

Time	Topic	Responsible
14:00	Conclusions: agreed scopes, task division, schedule	Plenary
14:15	<i>Coffee Break</i>	
WP 4: Training Seminars		
14:30	Training Seminars – technological & practical aspects /legislation, standards, etc. <ul style="list-style-type: none"> • Presentation of draft of ELMAR Training seminar plan (topics, responsibilities, schedule, etc.) • Announcement - spring school Stralsund • Further trainings in PL and LT 	<i>Johannes Gulden/ Liane Voss, HOST & resp. partners</i>
	Q & A / discussions / conclusions	Plenary
Progress reports & financial matters		
15:15	Progress Reports & financial matters: <ul style="list-style-type: none"> • Short review: Drafting of PRs so far • Recommendations & adjustments for future PRs • Financial status of the project, Common Budget 	<i>Corinna Riemenschneider, Steinbeis Kristina Koebe, Rotorwerk</i>
	Q & A / discussions / conclusions	Plenary
WP 4: "Open source" demo boats & facilities (1st part)		
16:00	Joint site visit of workshop of small pax vessel retrofit	<i>Tomas Zapnickas, Green Boats / All</i>
Steering Group Meeting (only SG members)		
18:00	Meeting of the steering group	<i>LP, GA-MA, SG Members</i>
19:30	Joint Dinner, place tbd.	

Day 2: Friday, 16 November 2018

Time	Topic	Responsible
Introduction to the day		
09:00	Short overview on the agenda of the day	<i>GA-MA, Romy Sommer, WFG</i>
09:05	Report on the results of the steering group meeting	<i>Romy Sommer, WFG</i>
WP 4: "Open source" demo boats & facilities (2nd part)		
09:10	Current status of construction process	
	<ul style="list-style-type: none"> • Wooden traditional boat replica with electric engine • Self-service system for renting small electric boats – Szczecin • Floating service station for electric boats 	<i>Romualdas Adomavičius, THSL</i> <i>Filip Gruszczynski, YTA</i> <i>Kestutis Oginskas, STA</i>
WP 3: Study Tours for Companies		
WP 4: Demo Boat work-in-progress workshops		
WP 5: International B2B Matchmaking meetings inside and outside SBA		
WP 6: Presentations at international boating fairs		
09:45	Proposals for future study tours /B2B meetings/ fair presentations until end of 2019, Which arenas to use? Which companies to invite? etc.	
	2 nd study tour / B2B matchmaking outside SBA Marine e-mobility regions incl. on-shore infrastructure - Destination: Starnberg Lake DE <ul style="list-style-type: none"> • Suggestion of possible date, frame programme, involvement of companies 	<i>Romy Sommer, WFG</i>
	3 rd study tour / B2B matchmaking inside /outside SBA Electric boats and small pax vessels – possible destinations <ul style="list-style-type: none"> • Sweden / Denmark • Paris and Nantes • Further ideas? 	<i>Jens Masuch & Björn Gabler, GA-MA</i> <i>Filip Gruszczynski, PSC</i>
10:30	<i>Coffee Break</i>	

Time	Topic	Responsible
10:45	<p>Work-in progress workshops /B2B matchmakings inside SBA</p> <ul style="list-style-type: none"> • Demo boat workshop in LT – wooden boat, small pax vessel • Demo boat workshop in PL - self-service system for renting small electric boats <ul style="list-style-type: none"> - What can be demonstrated at the workshops? - Do hands-on activities make sense? - Could it be connected to a seminar / lecture on a specific issue connected to the boatbuilding project? • Discussion on company delegation participation: <ul style="list-style-type: none"> - Which companies to invite and how? - Mixed groups or national groups? 	<p><i>Romualdas Adomavičius, THSL / Tomas Zapnickas (Green Boats)</i></p> <p><i>Filip Gruszczynski, YTA</i></p> <p><i>Romy Sommer, WFG</i> <i>Vasilij Djackov, KU</i> <i>Filip Gruszczynski, YTA / All</i></p>
11:30	<p>Presentations at international boating fairs /B2B matchmakings outside SBA</p> <ul style="list-style-type: none"> • Austrian Boat Show Tulln March 2019 • Boot & Fun Berlin, November 2019 • INTERBOOT Friedrichshafen, September 2019 • SMM Hamburg September 2019 • Hamburg Boat Show October 2019 • Electric & hybrid marine world expo Amsterdam June 2019 • HAMBURG ancora YACHTFESTIVAL in Neustadt / Holstein • Other/ further ideas? 	<p><i>Jens Masuch, GA-MA</i> <i>Jens Masuch, GA-MA</i> <i>Filip Gruszczynski, PSC</i> <i>Karl Kuba, WFG</i> <i>Karl Kuba, WFG</i> <i>Romy Sommer / Karl Kuba, WFG</i></p> <p><i>Frank Trzaszka (IAV)</i></p>
	Q & A / discussions / conclusions	Plenary
12:30	<i>Lunch Break</i>	
WP 2: Communication Issues		
13:30	Presentation of communication plan and planned marketing instruments	<i>Björn Gabler, GA-MA</i>
	Q & A / discussions / conclusions	Plenary

WP 6: Feasibility studies on use cases		
14:15	Feasibility studies on use cases - Presentation of rough topics and schedules <ul style="list-style-type: none"> • <i>Vorpommern coastal pax ship</i> • <i>Petla Zulawska Charter Boats</i> • <i>Ferry on Vistula Lagoon</i> • <i>Small open deck boats for the charter business</i> • <i>Autonomous e-boats in Pomorskie Region</i> • <i>Ferries on curonian lagoon and river service</i> 	<i>Romy Sommer, WFG</i> <i>Marcin Forkiewicz, GUT</i> <i>Marcin Forkiewicz, GUT</i> <i>Filip Gruszczynski, PSC</i> <i>Leszek Wolski, EI</i> <i>Vasilij Djackov, KU</i>
15:15	<i>Coffee break</i>	
WP 6: Studies on infrastructure demands on shore & in ports		
15:30	Studies on infrastructure demands on shore & in ports Presentation of rough topics and schedules <ul style="list-style-type: none"> • Mecklenburg-Vorpommern • Zachodniopomorskie • Klaipeda Region 	<i>Johannes Gulden, HOST</i> <i>Filip Gruszczynski, PSC</i> <i>Vasilij Djackov, KU</i>
Outlook & Farewell		
16:15	Final matters <ul style="list-style-type: none"> • Summary of next steps & related deadlines • Next All-Partner-Meeting and Workshops • AOB 	LP, GA-MA, Plenary
16:30	End of the meeting	
19:00	Joint Dinner, place tbd (self paying)	

The agenda may be further developed & consolidated in the next weeks. Any comments, proposals & annotations are very welcome!